

PROHIBITION OF SALES TO UK RETAIL INVESTORS - The Notes are not intended to be offered, sold or otherwise made available to and should not be offered, sold or otherwise made available to any retail investor in the United Kingdom ("UK"). For these purposes, a retail investor means a person who is one(or more) of: (i) a retail client, as defined in point (8) of Article 2 of Regulation (EU) No 2017/565 as it forms part of UK domestic law by virtue of the European Union (Withdrawal) Act 2018 ("EUWA"); (ii) a customer within the meaning of the provisions of the Financial Services and Markets Act 2000 (the "FSMA") and any rules or regulations made under the FSMA to implement Directive (EU) 2016/97 (as amended and superseded, the "Insurance Distribution Directive"), where that customer would not qualify as a professional client, as defined in point (8) of Article 2(1) of Regulation (EU) No 600/2014 as it forms part of UK domestic law by virtue of the EUWA; or (iii) not a qualified investor as defined in Article 2 of Regulation (EU) 2017/1129 as it forms part of UK domestic law by virtue of the EUWA. Consequently no key information document required by Regulation (EU) No 1286/2014 as it forms part of UK domestic law by virtue of the EUWA (the "UK PRIIPs Regulation") for offering or selling the Notes or otherwise making them available to retail investors in the UK has been prepared and therefore offering or selling the Notes or otherwise making them available to any retail investor in the UK may be unlawful under the UK PRIIPs Regulation.

EEA MIFID II product governance / Retail investors, professional investors and ECPS target market - Solely for the purposes of the manufacturer's product approval process, the target market assessment in respect of the Notes has led to the conclusion that: (i) the target market for the Notes is eligible counterparties, professional clients and retail clients, each as defined in Directive 2014/65/EU (as amended, "MiFID II"); (ii) all channels for distribution to eligible counterparties and professional clients are appropriate, except for pure execution services for the latter; and (iii) the following channels for distribution of the Notes to retail clients are appropriate, including: investment advice, portfolio management and execution with appropriateness (no distribution via execution only), subject to the distributor's suitability and appropriateness obligations under MiFID II, as applicable. Any person subsequently offering, selling or recommending the Notes (a "distributor") should take into consideration the manufacturer's target market assessment; however, a distributor subject to MiFID II is responsible for undertaking its own target market assessment in respect of the Notes (by either adopting or refining the manufacturer's target market assessment) and determining appropriate distribution channels, subject to the distributor's suitability and appropriateness obligations under MiFID II, as applicable.

The Base Prospectus expires on 30 December 2023 and the Issuer intends that the Base Prospectus will be updated before expiry according to article  $8\,(11)$  of the Prospectus Regulation. The updated base prospectus will be available on www.mediobanca.com

# Final Terms

MEDIOBANCA - Banca di Credito Finanziario S.p.A. Legal Entity Identifier (LEI): PSNL19R2RXX5U3QWHI44

Issue of up to EUR 150,000,000 Senior Preferred Unsecured Fixed Rate Notes due 25 January 2029

under the Euro 40,000,000,000

**Euro Medium Term Note Programme** 

Issue Price: 100 per cent.

Dealer: Mediobanca – Banca di Credito Finanziario S.p.A.

The date of these Final Terms is 30 November 2023



Terms used herein shall be deemed to be defined as such for the purposes of the Conditions set forth in the Base Prospectus dated 30 December 2022 and the Supplement thereto dated 8 November 2023 (together, the "2022 Base Prospectus") and an updated Base Prospectus (and any Supplement(s) thereto, each a "2023 Future Supplement"), which will replace the 2022 Base Prospectus (the "2023 Base Prospectus"). According and subject to article 8(11) of the Regulation (EU) 2017/1129 (the "Prospectus Regulation"), investors who will have agreed to purchase or subscribe the Notes during the validity period of the 2022 Base Prospectus will have a right of withdrawal pursuant to article 23(2) of the Prospectus Regulation. This document constitutes the Final Terms of the Notes described herein for the purposes of the Prospectus Regulation and (i) prior to the date of approval and publication of the 2023 Base Prospectus, must be read in conjunction with the 2022 Base Prospectus or (ii) on and from the date of approval and publication of the 2023 Base Prospectus, must be read in conjunction with the 2023 Base Prospectus, as supplemented by any 2023 Future Supplement, save in respect of the Conditions which are extracted from the 2022 Base Prospectus to obtain all the relevant information. The 2022 Base Prospectus constitutes, and the 2023 Base Prospectus will constitute, a base prospectus for the purposes of the Prospectus Regulation. Full information on the Issuer and the Offer of the Notes is only available on the basis of the combination of these Final Terms and the 2022 Base Prospectus or (as applicable) the 2023 Base Prospectus. The 2022 Base Prospectus and these Final Terms are available, and the 2023 Base Prospectus will be available, for viewing at the registered office of the Issuer at Piazzetta Cuccia 1, 20121, Milan, Italy, and at each office (filiale) of Banca Nazionale del Lavoro S.p.A. (acting as Distributor) and on the websites www.mediobanca.com and www.bnl.it and copies may be obtained free of charge from the Issuer upon request at its registered address and from Banca Nazionale del Lavoro S.p.A. at each of its offices (filiale).

A summary of the individual issue is annexed to these Final Terms.

#### PARTA-GENERAL

1. (i) Series Number: 625

(ii) Tranche Number: 1

(iii) Date on which the Notes will be Not Applicable consolidated and form a single Series:

2. Specified Currency: Euro ("EUR")

3. Aggregate Nominal Amount of Notes admitted to trading:

(i) Series: Up to EUR 150,000,000

(ii) Tranche: Up to EUR 150,000,000

The Aggregate Nominal Amount will not exceed EUR 150,000,000 and will be determined at the end of the Offer Period (as defined in paragraph 10 of Part B below) and such final amount will be filed with the Central Bank of Ireland as competent authority provided that, during the Offer Period the Issuer will be entitled to increase the Aggregate Nominal Amount as more fully described under paragraph 10 of Part B below.

**4. Issue Price:** 100 per cent. of the Aggregate Nominal Amount



5. (i) Specified Denominations: EUR 1,000

> (ii) Calculation Amount: EUR 1,000

6. (i) Issue Date: 25 January 2024

> Commencement (ii) Interest Issue Date

> > Date:

7. **Maturity Date:** 25 January 2029

8. **Interest Basis:** 4.00 per cent. (gross) per annum Fixed Rate

Condition 3(d) (Interest Rate on Fixed Rate Notes) of the Terms and

Conditions of the Italian Law Notes

Fixed Rate Notes

9. **Redemption/Payment Basis:** Redemption at par

10. **Change of Interest:** Not Applicable - Condition 3(q) (Interest Rate Switch) of the

Terms and Conditions of the Italian Law Notes shall not apply

Interest Rate Switch Date: Not Applicable

Not applicable 11. **Put/Call Options:** 

12. Status of the Notes: Senior Preferred Notes (i)

> (ii) Date of approval for issuance 17 November 2023

of Notes obtained:

13. Method of distribution: Non-syndicated

14. **Governing Law:** Italian law applicable, also in accordance with the provisions

> of Regulation (EC) no. 864/2007 of 11 July 2007 on the law applicable to non- contractual obligations (the "Rome II

Regulation")

# PROVISIONS RELATING TO INTEREST (IF ANY) PAYABLE

15. **Fixed Rate Note Provisions:** Applicable

> (i) Interest Rate(s): 4.00 per cent. per annum payable annually in arrear



(ii) Interest Payment Date(s): 25 January in each year, commencing on (and including) 25

January 2025 up to (and including) the Maturity Date, adjusted in accordance with Following Business Day

Convention

(iii) Interest Accrual Dates(s): The Interest Accrual Dates shall be the Interest Payment

Dates.

(iv) Fixed Coupon Amount(s): Not applicable

(v) Broken Amount(s): Not applicable

(vi) Business Day Convention: Modified Following Business Day Convention

(vii) Day Count Fraction: 30/360, Adjusted

**16.** Floating Rate Note Provisions: Not Applicable

17. **Zero Coupon Note Provisions:** Not Applicable

#### PROVISIONS RELATING TO REDEMPTION

**18.** Call Option: Not applicable

19. Redemption due to Tier II Notes Disqualification Event:

Notes:

Not Applicable

(i) Early Redemption Amount payable on redemption (in the case of Subordinated Notes only and subject to the prior approval of the Relevant Authority) due to the occurrence of an event as contemplated by Condition 4(g) (Redemption due to Tier II Notes Disqualification Event) of the Terms and Conditions of the Italian Law

Not Applicable

**20. Redemption due to MREL** Applicable (subject to Condition 4(m)) **Disqualification Event:** 

(i) Early Redemption Amount: EUR 1,000 per Calculation Amount

(ii) Notice periods: Minimum period: 30 days

Maximum period: 60 days

21. Redemption for taxation reasons: Not Applicable

**22. Put Option:** Not Applicable



23. Final Redemption Amount of each

Note:

EUR 1,000 per Calculation Amount

24. Early Redemption Amount payable

on Event of Default:

An amount in the Specified Currency being the Nominal

Amount of the Notes

# GENERAL PROVISIONS APPLICABLE TO THE NOTES

25. Form of Notes: Bearer Notes:

Temporary Global Note exchangeable for a Permanent Global Note which is exchangeable for Definitive Notes on in the limited circumstances specified in the Permanent Global

Note.

No

**26.** New Global Note form: Yes

27. Additional Financial Centre(s) relating to Payment Business Dates:

Not Applicable

28. Talons for future Coupons or Receipts to be attached to Definitive Notes (and dates on which such

**Talons mature):** 

29. Details relating to Instalment Notes: (amount of each instalment, date on which each payment is to be made):

Not Applicable

30. Total Repurchase Option / Partial

Repurchase Option:

Not Applicable

**31. Modification of Notes:** Applicable (subject to Condition 9(d) only in relation to MREL

Disqualification Event and in order to ensure the effectiveness and enforceability of Condition 14 (Acknowledgement of the

Italian / Luxembourg Bail- In Power)



# RESPONSIBILITY

The Issuer accepts responsibility for the information contained in these Final Terms.

Signed on behalf of the Issuer:

By: Paolo Lakbozz ta (20(now/2023 17:04 GNT+1).

By: Lucalucate (30/now/2023 17:04 GNT+1).

Duly authorized Duly authorized



# PART B - OTHER INFORMATION

#### 1. LISTING AND ADMISSION TO TRADING

(i) Listing: None

(ii) Admission to trading:

Application has been made by the Issuer (or on its behalf) for the Notes to be admitted to trading on multilateral trading facility of EuroTLX which is not a regulated market for the purpose of Directive 2014/65/EU with effect from or around the Issue Date..

The Issuer reserves the right to make further applications for the Securities to be admitted to listing and/or trading on additional markets/trading venues.

Mediobanca - Banca di Credito Finanziario S.p.A. will act as Liquidity Provider with reference to the Securities traded on EuroTLX (with a bid/ask contribution with a maximum bid/ask spread of 1.00 per cent., under normal market conditions, or with a bid-only contribution) in compliance with the relevant market regulation.

#### 2. RATINGS

#### **Applicable**

The Notes to be issued have been rated BBB by S&P Global Ratings on 29 November 2023 and BBB by Fitch Ratings on 30 November 2023.

Each of Standard and Poor's and Fitch Ratings is established in the EEA and is included in the list of credit rating agencies published on the website of the European Securities and Markets

Authority at

https://www.esma.europa.eu/supervision/credit-rating-agencies/risk as being registered under Regulation (EC) No. 1060/2009, as amended (the "CRA Regulation").

#### 3. NOTIFICATION

The Central Bank of Ireland has provided the *Commissione Nazionale per la Società e la Borsa* with a certificate of approval attesting that the Base Prospectus dated 30 December 2022 has been drawn up in accordance with the Prospectus Regulation and the Base Prospectus has been filed with the competent authority of the host Member State.

# 4. INTERESTS OF NATURAL AND LEGAL PERSONS INVOLVED IN THE ISSUE

Save as set out below, so far as the Issuer is aware, no person involved in the offer of the Notes has an interest material to the offer.

The Issuer acts as Calculation Agent of the Notes. In its capacity as Calculation Agent, the Issuer is responsible for, among other things, determining the Interest Amount payable in respect of the Notes. The Issuer is required to carry out its duties as Calculation Agent in good faith and using its reasonable judgment. The Issuer has adopted all appropriate steps in order to manage any potential conflict of interest.



# 5. REASONS FOR THE OFFER, ESTIMATED NET PROCEEDS AND TOTAL EXPENSES

(i) Estimated net proceeds: The net proceeds of the issue of the Notes (being the proceeds

of such issue net of the fees referred to in Paragraph 10

(Terms and Conditions of the Offer) here below are estimated

to be up to EUR 98,368,000.

(ii) Estimated total expenses: Not applicable

(iii) Reasons for the offer: General corporate purpose of the Issuer.

6. YIELD Applicable

Indication of yield: 4.00 per cent. per annum

Calculated as internal rate of return (IRR) on the Issue Date using

the ICMA Method.

As set out above, yield is calculated on the basis of the Issue Price and the Fixed Coupon. It is not an indication of future

yield.

7. HISTORIC INTEREST RATES Not Applicable

8. OPERATIONAL INFORMATION

ISIN: XS2725942523

Common Code: 272594252

CFI DTFXFB

FISN MEDIOBANCA SPA/4 MTN 20290125

New Global Note intended to be held in a manner which would allow Euro

system eligibility:

Yes. Note that the designation "yes" simply means that the Notes are intended upon issue to be deposited with one of the ICSDs as common safekeeper and does not necessarily mean that the Notes will be recognized as eligible collateral for Eurosystem monetary policy and intra day credit operations by the Eurosystem either upon issue or at any or all times during their life. Such recognition will depend upon the ECB being satisfied that Eurosystem eligibility criteria have been

met.



Any clearing system(s) other than Bank SA/NV Euroclear and Clearstream Banking S.A. and the relevant identification number(s):

Not Applicable

Delivery: Delivery against payment

**Initial Paying Agents:** BNP Paribas, Luxembourg Branch

60, avenue J.F. Kennedy

L-1855 Luxembourg

Names and addresses of additional

Paying Agent(s) (if any):

Not Applicable

#### 9. DISTRIBUTION

(i) Method of distribution: Non-syndicated

(ii) If syndicated, names and addresses of Managers and underwriting commitments:

Not Applicable

(iii) Date of Subscription

Agreement:

Not Applicable. The Issuer and Banca Nazionale del Lavoro S.p.A. (the "**Distributor**") have signed on 30 November 2023 a Confirmation letter (lettera di conferma) in relation to the offer of the Notes.

(iv) Stabilising Manager(s) (if

any):))

Not Applicable

If non-syndicated, name of

Dealer:

Mediobanca – Banca di Credito Finanziario S.p.A.

US Selling Restrictions:

Reg. S Compliance Category 2; TEFRA D

Non-exempt offer:

An offer of the Notes may be made by the Issuer through the Distributor (as defined below) other than pursuant to Article 1(4) of the Prospectus Regulation in the Republic of Italy ("Public Offer Jurisdictions") during the period from and including 1 December 2023 to and including 19 January 2024 (in branch) ("Offer Period"), subject to any early closing or extension of the Offer Period or cancellation of the Offer, as

described below.

The Notes may also be distributed through door-to-door selling by means of financial advisors authorized to make off-premises offers (consulenti finanziari abilitati all'offerta fuori sede) pursuant to Article 30 of the Italian Legislative Decree No. 58 of 24 February 1998, as amended from time to time (the "Financial Services Act") from and including 1 December 2023 to and including 12 January 2024, subject to any early closing or extension of the Offer Period or cancellation of the Offer, as described below.



The Notes may also be distributed through long distance selling techniques (*tecniche di comunicazione a distanza*) pursuant to article 32 of the Italian Financial Services Act from and including 1 December 2023 to and including 19 January 2024, subject to any early closing or extension of the Offer Period or cancellation of the Offer, as described below.

For the avoidance of doubt, any early closing or extension of the Offer Period shall also be effective, unless otherwise stated in the relevant notices, in respect of the offering period for collection of subscription of the Notes through door-to-door selling and through long distance selling techniques.

See further paragraph 10 (*Terms and Conditions of the Offer*) of Part B (*Other Information*) below.

Prohibition of Sales to EEA Retail Investors:

Not Applicable

Prohibition of Sales to UK Retail Investors:

**Applicable** 

# 10. TERMS AND CONDITIONS OF THE OFFER

Offer Period: Applicable

See paragraph 9 (Distribution) above.

Offer Amount: Up to EUR 150,000,000, provided that, during the Offer Period,

the Issuer will be entitled to increase such Offer Amount. The Issuer will inform promptly the public of such increase by means of a notice to be published on the website of Mediobanca (www.mediobanca.com) and on the website of the Distributor

(www.bnl.it).

Offer Price: Issue Price, equal to 100 per cent. of the Specified

Denomination of each Note.

The Offer Price includes, per Specified Denomination the following fees and costs:

- Placement fees equal to 1.50 per cent. Placement Fees, equal to 1.50 per cent, shall be paid, on the Issue Date, by the Issuer to the Distributor with reference to the Aggregate Nominal Amount of the Notes effectively placed.
- Structuring costs equal to 0.13 per cent to be calculated with reference to the Aggregate Nominal Amount of the Notes effectively placed.
- Other costs: 0.00 per cent

Investors should take into account that if the Notes are sold on the secondary market after the Offer Period, the above mentioned fees and costs included in the Offer Price are not taken into consideration in



determining the price at which such Notes may be sold in the secondary market.

Conditions to which the offer is subject:

Conditions to which the offer The offer of the Notes is conditional on their issue.

The Issuer, in agreement with the Distributor, reserves the right to close the Offer Period early at any time, also in circumstances where subscription for the Notes are not yet equal to the Aggregate Nominal Amount. Notice of the early closure of the Offer Period will be given in one or more notices to be made available on the website of Mediobanca (<a href="www.mediobanca.com">www.mediobanca.com</a>) and on the website of the Distributor (<a href="www.bnl.it">www.bnl.it</a>) (and for the avoidance of doubt, no supplement to the Base Prospectus or these Final Terms will be published in relation thereto).

The Issuer, in agreement with the Distributor, reserves the right to extend the Offer Period. Notice of extension of the Offer Period will be given in one or more notices to be made available on the website of Mediobanca (<a href="www.mediobanca.com">www.mediobanca.com</a>) and on the website of the Distributor (<a href="www.bnl.it">www.bnl.it</a>) (and for the avoidance of doubt, no supplement to the Base Prospectus or these Final Terms will be published in relation thereto).

The Issuer in agreement with the Distributor, reserves the right to withdraw the offer and cancel the issuance of the Notes for any reason at any time on or prior to the Issue Date. For the avoidance of doubt, if any application has been made by a potential investor and the Issuer exercises such a right, all subscription applications will become void and have no effect and no potential investor will be entitled to receive the relevant Notes. The Issuer and the Distributor will inform the public of the withdrawal of the offer of the Notes and the cancelation of the issuance of the Notes by means of a notice to be published on the website of Mediobanca (<a href="www.mediobanca.com">www.mediobanca.com</a>) and on the website of the Distributor (<a href="www.mediobanca.com">www.mediobanca.com</a>) and on the website of the Distributor (<a href="www.mediobanca.com">www.mediobanca.com</a>)

For the avoidance of doubt, any early closing or extension of the Offer Period shall also be effective, unless otherwise stated in the relevant notice(s), in respect of the offering period for collection of subscription of the Notes through door-to-door and long distance selling.

For the avoidance of doubt, if any application has been made by a potential subscriber and the Offer is revoked/withdrawn, all subscription applications will become void and of no effect, without further notice and such potential subscriber shall not be entitled to subscribe or otherwise acquire the Notes.

The issue of the Notes is conditional, *inter alia*, upon the admission to trading on EuroTLX with effect from the Issue Date.

In the event that the Notes are not admitted to trading on EuroTLX by the Issue Date, the Issuer, in agreement with the Distributor, reserves the right to withdraw the offer of the Notes and cancel the issuance of the Notes. The Issuer and the



Distributor will inform the public of the withdrawal of the offer of the Notes and the cancellation of the relevant issue by means of a notice to be published, promptly, on the relevant website of Mediobanca (www.mediobanca.com) and on the website of Distributor (www.bnl.it).

For the avoidance of doubt, upon any withdrawal of the offer of the Notes and cancellation of the relevant issuance, all subscriptions applications will become void and have no effect without further notice and no potential investor will be entitled to receive the relevant Notes.

process:

Description of the application The Notes will be offered in Italy on the basis of a public offer.

The Notes will be offered only to the public in Italy.

Qualified Investors, as defined for by article 2 of the Prospectus Regulation and article 34-ter paragraph 1 lett. b) of CONSOB Regulation No. 11971 of 14 May 1999 as amended from time to time, may subscribe for the Notes.

A prospective investor may subscribe for the Notes in accordance with the arrangements in place between the Distributor and its customers, relating to the subscription of securities generally.

In branch

During the Offer Period, investors may apply for the subscription of the Notes during normal Italian banking hours at the offices (filiali) of the Distributor by filling in, duly executing (also by appropriate attorneys) and delivering a specific acceptance form (the "Acceptance Form") from and including 1 December 2023 to and including 19 January 2025, subject to any early closing or extension of the Offer Period or cancellation of the Offer. Acceptance forms are available at the Distributor's office.

Any application shall be made in Italy to the Distributor.

Door-to-door selling

The Notes may also be distributed by the Distributors through door-to-door selling by means of financial advisors authorized to make off-premises offers (consulenti finanziari abilitati all'offerta fuori sede) pursuant to Article 30 of the Financial Services Act from and including 1 December 2023 to and including 12 January 2024, subject to any early closing or extension of the Offer Period or cancellation of the Offer.

Distributors intending to distribute Notes through door-to-door selling (fuori sede) pursuant to article 30 of the Financial Services Act will collect the acceptance forms - other than directly at their branches and offices - through advisors authorized to make off-premises offers (consulenti finanziari abilitati all'offerta fuori sede) pursuant to Article 31 of the



#### Financial Services Act.

In addition to what stated above, pursuant to Article 30, paragraph 6, of the Financial Services Act, the validity and enforceability of contracts entered into through door-to-door selling is suspended for a period of 7 (seven) days beginning on the date of subscription by the relevant investor. Within such period investors may notify the relevant Distributor and/or financial advisor of their withdrawal without payment of any charge or commission.

Without prejudice to the provisions applicable in case of publication of supplements under Article 23 of the Prospectus Regulation as implemented from time to time, and to those applicable to the placement of the Notes through door-to-door selling, the subscription application can be revoked by the potential investors through a specific request made at the offices of the Distributor which has received the relevant Acceptance Form within the last day of the Offer Period, as amended in the event of an early closure or extension of the Offer Period.

### Long distance selling

Investors may also subscribe the Notes through long distance selling techniques (tecniche di comunicazione a distanza) pursuant to Article 32 of the Italian Financial Services Act from and including 1 December 2023 to and including 19 January 2024, subject to any early closing or extension of the Offer Period or cancellation of the Offer.

#### General

There is no limit to the number of Acceptance Forms which may be filled in and delivered by the same prospective investor with the Distributor, without prejudice to the circumstance that for the purposes of the allotment each applicant will be considered individually, independently of the number of Acceptance Forms delivered.

In the event of publication of a supplement to the Base Prospectus as provided by the Prospectus Regulation, investors who have already agreed to subscribe for the Notes before the supplement is published shall have the right, exercisable within a time limit indicated in the supplement, to withdraw their applications by a written notice to the Distributor who has received such application. The final date of the right of withdrawal will be stated in the relevant supplement.

Applicants having no client relationship with the Distributor with whom the acceptance form is filed may be required to open a current account or to make a temporary non-interest bearing



deposit of an amount equal to the counter-value of the Notes requested, calculated on the basis of the Offer Price of the Notes. In the event that the Notes are not allotted or only partially allotted, the total amount paid as a temporary deposit, or any difference with the counter-value of the Notes allotted, will be repaid to the applicant without charge by the Issue Date. The Distributor is responsible for the notification of any withdrawal right applicable in relation to the offer of the Notes to potential investors.

By subscribing for the Notes, the holders of the Notes are deemed to have knowledge of all the terms and conditions of the Notes and to accept the said terms and conditions of the Notes.

Applications received by the Distributor prior to the start of the Offer Period or after the closing date of the Offer Period, will be considered as not having been received and will be void.

Description of possibility to reduce subscriptions and manner for refunding excess amount paid by applicants:

Not Applicable

maximum amount of application:

Details of the minimum and/or The Notes may be subscribed in a minimum amount of EUR 1,000 (the "Minimum Lot").

> Multiple applications may be submitted by the same applicants with the Distributor, without prejudice to the circumstance that for the purposes of the allotment each applicant will be considered individually, independently of the number of acceptance forms delivered.

> The maximum Aggregate Nominal Amount of Notes to be issued is EUR 150,000,000, as eventually increased during the Offer Period.

> There is no maximum subscription amount of the Notes to be applied for by each investor within the Aggregate Nominal Amount and subject to the provisions in paragraph "Description of the application process" above.

limits for paying up and delivering the Notes:

Details of the method and time Notes will be available to the Distributor on a delivery versus payment basis.

> Each investor will be notified by the Distributor of the settlement arrangement in respect of the Notes at the time of such investor's application and payment for the Notes shall be made by the investor to the Distributor in accordance with arrangements existing between the Distributor and its customers relating to the subscription of securities generally.

> The Issuer estimates that the Notes will be delivered to the subscribers' respective book-entry securities account on or around the Issue Date.

Manner in and date on which results of the offer are to be made public:

The results of the offer of the Notes will be published as soon as possible on the website of the Issuer (www.mediobanca.com) and on the website of the Distributor (www.bnl.it) on or prior



the Issue Date.

Procedure for exercise of any right of pre-emption, negotiability of subscription rights and treatment of subscription rights not exercised:

Not Applicable

Process for notification to applicants of the amount allotted and the indication whether dealing may begin before notification is made: Applicants will be notified directly by the Distributor of the success of their application and amount allotted.

Subscription applications will be accepted until the Aggregate Nominal Amount as eventually increased, is reached during the Offer Period. In the event that the requests exceed the Aggregate Nominal Amount as eventually increased, during the Offer Period, the Issuer, in agreement with the Distributor, will terminate the Offer Period early.

Upon the closure of the Offer Period, in the event that, notwithstanding the above, the total amount of Notes requested to be subscribed for exceed the Aggregate Nominal Amount, the Issuer and the Distributor will allot the Notes in accordance with allotment criteria so to assure transparency of allotment criteria and equal treatment amongst all potential subscribers thereof

Dealing in the Notes may commence on the Issue Date.

Amount of any expenses and taxes specifically charged to the subscriber or purchaser:

- (A.) Any fee and cost mentioned in paragraph "Offer Price" above.
- (B.) Administrative and other costs relating to the holding of the Notes (service fees, custodians fees, brokerage fees, financial services etc.): prospective subscribers are invited to check those costs with their financial intermediary.

Name(s) and address(es), to the extent known to the Issuer, of the placers in the various countries where the offer takes place:

The **Distributor** is:

Banca Nazionale del Lavoro S.p.A.

# 11. CONSENT TO THE USE OF PROSPECTUS

Not Applicable



#### PART C - SUMMARY OF THE SPECIFIC ISSUE

# SECTION A - INTRODUCTION CONTAINING WARNINGS

Issue of up to EUR 150,000,000 Senior Preferred Unsecured Fixed Rate Notes due 25 January 2029 (ISIN code: XS2725942523) (the "Notes").

The issuer of the Notes is Mediobanca - Banca di Credito Finanziario S.p.A., legal entity identifier (LEI) code: PSNL19R2RXX5U3QWHI44 (the "Issuer"). The Issuer's registered office is at Piazzetta E. Cuccia 1, 20121 Milan, Italy. The Issuer may be contacted via phone at the following telephone number: (+39) 0288291 or at the following website: www.mediobanca.com. This summary (the "Summary") must be read in conjunction with the base prospectus dated 30 December 2022 relating to the Euro 40,000,000,000 Euro Medium Term Note Programme approved by the Central Bank of Ireland (respectively, the "Base Prospectus" and the "Programme"). The Central Bank of Ireland, registered office at New Wapping Street North Wall Quay Dublin 1, Dublin, Ireland, has approved the Base Prospectus on 30 December 2022

#### Warnings

This summary is drafted in compliance with Regulation (EU) 2017/1129, as amended. It must be read as an introduction to the Base Prospectus and any decision to invest in the Notes should be based on a consideration of the Base Prospectus as a whole, including any information incorporated by reference.

Civil liability attaches only to those persons who have tabled the summary including any translation thereof, but only where the summary is misleading, inaccurate or inconsistent, when read together with the other parts of the Base Prospectus, or where it does not provide, when read together with the other parts of the Base Prospectus, key information in order to aid investors when considering whether to invest in the Notes.

Where a claim relating to the information contained in the Base Prospectus is brought before a court, the plaintiff investor might, under national law, have to bear the costs of translating the Base Prospectus before the legal proceedings are initiated.

#### SECTION B – KEY INFORMATION ON THE ISSUER

# WHO IS THE ISSUER OF THE SECURITIES:

# Domicile and legal form of the Issuer, LEI code, law under which it operates and country of incorporation

Mediobanca – Banca di Credito Finanziario S.p.A. ("Mediobanca"), LEI code: PSNL19R2RXX5U3QWHI44.

Mediobanca was established in Italy. Mediobanca is a company limited by shares under Italian law with registered office at Piazzetta E. Cuccia 1, 20121 Milan, Italy. Mediobanca holds a banking licence from the Bank of Italy authorising it to carry on all permitted types of banking activities in Italy. Mediobanca is a bank organised and existing under the laws of Italy, carrying out a wide range of banking, financial and related activities throughout Italy.

#### Principal activities

As stated in Article 3 of its Articles of Association, Mediobanca's purpose is to raise funds and provide credit in any of the forms permitted, especially medium- and long-term credit to corporates.

Within the limits laid down by current regulations, Mediobanca may execute all banking, financial and intermediation-related operations and services, and carry out any transaction deemed to be instrumental to or otherwise connected with the achievement of Mediobanca's purpose.

#### Major shareholders and entities which the Issuer is dependent upon

Mediobanca is the parent company of the Mediobanca Group and is not dependent upon other entities within the Mediobanca Group. Based on the shareholders' register and publicly available information as at 28 October 2023, the following individuals and entities own directly or indirectly financial instruments representing share capital with voting rights in excess of 3% of the Mediobanca's share capital, directly or indirectly:

Shareholder	% of share capital
Delfin S.à r.l.	19.74
F.G. Caltagirone Group	9.98
BlackRock Group <sup>(1)</sup>	4.16
Mediolanum Group	3.45

1) BlackRock Inc. (NY), via fifteen asset management subsidiaries (cf. form 120 b of 6 August 2020): 0.69% of which as potential investment and 0.13% in other long positions with settlement in cash.

### Key managing directors of the Issuer

Members of the Board of Directors are: Renato Pagliaro (Chairman), Alberto Nagel (CEO), Francesco Saverio Vinci (Group General Manager), Mana Abedi (Director), Virginie Banet (Director), Laura Cioli (Director), Angela Gamba (Director), Marco Giorgino (Director), Valérie Hortefeux (Director), Maximo Ibarra (Director), Sandro Panizza (Director), Laura Penna (Director), Vittorio Pignatti-Morano (Director), Sabrina Pucci (Director), Angel Vilà Boix (Director).

Statutory audit committee of the Issuer is composed as follows: Mario Matteo Busso (Chairman), Ambrogio Virgilio (Standing Auditor), Elena Pagnoni (Standing Auditor), Anna Rita de Mauro (Alternate Auditor), Vieri Chimenti (Alternate Auditor), Angelo Rocco Bonissoni (Alternate Auditor).
WHAT IS THE KEY FINANCIAL INFORMATION REGARDING THE ISSUER?

#### Key financial information relating to the Issuer

Mediobanca derived the selected consolidated financial information included in the table below for the years ended 30 June 2022 and 2023 from the audited consolidated financial statements for the financial year ended 30 June 2022 and 2023.

# Income statement

EUR millions, except where indicated	30.06.23	30.06.22
Net interest income (or equivalent)	1,801.0	1,479.2
Net fee and commission income	843.9	850.5
Loan loss provisions	-270.1	(242.6)
Total income	3,304.5	2,850.8
Profit before tax	1,428.2	1,168.6
Net profit or loss (for consolidated financial statements net profit or loss attributable to equity holders of the parent)	1,026.8	907.0

# Balance sheet

EUR millions, except where indicated	30.06.23	30.06.22
Total assets	91,639.0	90,568.4
Senior debt	10,471.3	8,577.3
Subordinated debt	1,351.2	1,584.4
Loans and receivables from customers (net)	52,549.2	51,701.4
Deposits from customers (°)	28,178.2	28,797.3
Total Group net equity	11,429.2	10,748.8
of which: share capital	444.2	443.6
		30.06.22
#Non performing loans (based on net carrying amount/Loans and receivables) (°°)	1,339.7	1,327.3
#Common Equity Tier 1 capital (CET1) ratio or other relevant prudential capital adequacy ratio depending on the issuance (%)	15.90%	15.67%
#Total Capital Ratio	17.92%	17.62%



#I.e	verage Ratio calculated under applicable regulatory framework (%)	8.40%	8.40%

## #Value as outcome from the most recent Supervisory Review and Evaluation Process ('SREP')

- (°) Deposits from customers include both Retail and Private Banking deposits.
- (°°) The item does not include NPLs acquired by MBCredit Solution.

#### Qualifications in the audit report

Ernst & Young S.p.A. audit reports on the Issuer's consolidated financial statement for the financial year ending 30 June 2022 and 30 June 2023 were issued without qualification or reservation.

# WHAT ARE THE KEY RISKS THAT ARE SPECIFIC TO THE ISSUER?

- The operations, earnings capacity and the stability of the sector of both the Issuer and the Mediobanca Group may be influenced by its credit standing, the general economic situation of the country of Italy and the entire Eurozone, trends on financial markets and the economic, social and financial consequences generated by the Covid-19 pandemic and the Russia/Ukraine conflict. With reference to financial markets, the solidity, resilience and growth prospects of the economies of the countries in which the Issuer operates in particular will be especially important. The macroeconomic scenario is currently marked by considerable uncertainty in relation to: (a) the Russian-Ukrainian conflict and recent developments in the Israeli-Palestinian conflict; (b) the long-term consequences of the health crisis due to the Covid-19 pandemic; and (c) the recent crisis in the international banking system, combined with restrictions imposed by jurisdictions to reduce persistent inflationary pressures, which have led to a slowdown in global growth. In relation to point (a) above, the persistence of uncertainties linked to the Russian-Ukrainian conflict continue to generate strong tensions on the energy and commodities markets. In relation to point (b) above, in the 2022/2023 financial year, global economic growth was influenced by the Chinese government's decision to abandon the zero-tolerance policy towards Covid infections. As at 30 June 2023, adjustments to loans were equal to €270.1 million (compared to €242.6 million as of 30 June 2022) and that the Group's cost of risk was equal to 52bps (compared to 48bps as of 30 June 2022). In relation to point (c) above, in the last part of the financial year, the combination of the turbulence in the US and Swiss banking sectors and the emergence of the economic effects of monetary restrictions led to a slowdown in the growth of economic activity and a de-synchronization of economic cycles between the economic areas of North America, the European continent and the Far East.
- The business activities of both Mediobanca and the Group and their earnings and financial solidity depend also on the credit standing of their respective clients and counterparties. Mediobanca is exposed to the risks traditionally associated with credit activity. Accordingly, breach by its customers of contracts entered into and their own obligations, or the possible failure to provide information or the provisions of incorrect information by them regarding their respective financial and credit situation, could impact negatively on the earnings, capital and/or financial situation of Mediobanca.
- As at 30 June 2023, the Issuers' capability to implement the actions and to meet the Plan Objectives contained in its 2023-26 Strategic Plan depends on a number of circumstances, some of which are beyond the Issuer's control, including, but not limited to, the macroeconomic scenario, which could be compromised by the consequences deriving from the Russia/Ukraine conflict, the changes in the regulatory framework, and the effects of specific actions or concerning future events which the Issuers are only partially able to influence. Furthermore, there is no certainty that the actions provided for in the Strategic Plan will result in the benefits expected from implementation of the Plan Objectives; if such benefits fail to materialize, the results expected by the Mediobanca may differ, even materially, from those envisaged in the Strategic Plan.
- The Issuer is subject to market risk, defined as the risk of the loss of value of the financial instruments, including sovereign debt securities, held by the Issuer as a result of movements in market variables (including, but not limited, interest rates, stock market prices and/or exchange rates) or other factors that could trigger a deterioration in the capital solidity of the Issuer and/or the Group. The financial year ended at 30 June 2023 has been characterized by a persistent volatility across all asset classes, especially interest rates, due primarily to the macroeconomic context, which has been characterised by a high inflation rate for the principal Western economies.
- The Group is exposed to different types of operational risk. The event types most impacted by operational risk are originated by products sold to clients, commercial practices, the execution of operating processes, and frauds committed from outside the Group. Although the Mediobanca Group has adopted a system for recording, assessing and monitoring operational risks with a view to preventing and containing them, it should be noted that unpredictable events or events otherwise beyond the control of the Issuer could occur, which could impact negatively on the Issuer's and the Group's operating results, activities and earnings, capital and/or financial situation, as well as on their reputation.

# SECTION C - KEY INFORMATION ON THE SECURITIES

# WHAT ARE THE MAIN FEATURES OF THE SECURITIES?

# Type, class and ISIN code of the Notes

The Notes are Fixed Rate Notes and will be redeemed at par. The Notes have ISIN code XS2725942523 and Common Code 272594252. The Notes are issued as Series number 625, Tranche number 1.

### Forms of Notes

The Notes are issued in bearer form. Each Tranche of Notes in bearer form will initially be in the form of a Temporary Global Note. Each Temporary Global Note will be exchangeable for a Permanent Global Note.

TEFRA D Rules: applicable

Each Permanent Global Note will be exchangeable for Definitive Notes in accordance with its terms.

# Interests

The Interest Rate for the Notes will be  $4.00\ per\ cent.\ (gross)\ per\ annum\ Fixed\ Rate.$ 

# Day Count Fraction

The applicable Day Count Fraction for the calculation of the amount of interest due within an Interest Period will be Actual/Actual (ICMA).

# Interest Period

The Interest Periods are the periods commencing on (and including) the Issue Date (as defined below) to (but excluding) the first Interest Accrual Date (as defined below) and each period commencing on (and including) an Interest Accrual Date to (but excluding) the next following Interest Accrual Date.

#### Issue Date and Interest Payment Dates

The issue date of the Notes is 25 January 2024 (the "Issue Date").

The interest payment dates of the Notes will be 25 January in each year, starting from and including 25 January 2025 up to and including the Maturity Date (the "Interest Payment Dates" and each an "Interest Payment Date").

# Interest Accrual Dates

The interest accrual dates in respect of the Notes will be the Interest Payment Dates (the "Interest Accrual Dates").

#### Redemption

**Maturity:** unless previously redeemed or purchased and cancelled, each Note will be redeemed by the Issuer by payment of the Final Redemption Amount on the Maturity Date which is 25 January 2029.

"Final Redemption Amount" means the principal amount of the Notes.

"Early Redemption": Notes may be redeemed early if an event of default occurs. In such circumstances, the Issuer shall pay the Early Redemption Amount together with interest accrued to the date fixed for redemption in respect of each Note.

# Currency, denomination, par value

Subject to compliance with all relevant laws, regulations and directives, the Notes are issued in Eur ("EUR").

The aggregate nominal amount of the Notes will not exceed EUR 150,000,000 and will be determined at the end of the Offer Period (the "Aggregate Nominal Amount") provided that, during the Offer Period, the Issuer, in agreement with the Distributor, will be entitled to increase such Aggregate Nominal Amount. The Issuer and the Distributor will inform promptly the public of such increase by means of a notice to be published on the website of Mediobanca (www.mediobanca.com) and on the



website of the Distributor (www.bnl.it).

The specified denomination of the Notes is equal to EUR 10,000 (the "Specified Denomination").

#### Description of rights attached to the Notes

The Notes have terms and conditions relating to, among other matters:

Governing law: the rights of the investors in connection with the Notes and any contractual or non-contractual obligations arising from or connected with the Notes are governed by, and shall be construed in accordance with, Italian law.

**Prescription:** claims against the Issuer for payment in respect of the Notes, Receipts and Coupons (which, for this purpose shall not include Talons) shall be prescribed and become void unless made within ten years (in the case of principal) or five years (in the case of interest) in respect thereof.

**Payments in respect of Global Notes:** all payments in respect of Notes represented by a Global Note will be made against presentation for endorsement and, if no further payment falls to be made in respect of the Notes, surrender of that Global Note to or to the order of the Fiscal Agent or such other Paying Agent as shall have been notified to the Noteholders for such purpose. A record of each payment so made will be endorsed on each Global Note, which endorsement will be *prima facie* evidence that such payment has been made in respect of the Notes.

Payments in respect of Notes in definitive form: payments of principal and interest in respect of the Notes in definitive form shall be made against presentation and surrender of the relevant Notes at the specified office of any Paying Agent outside the United States by a cheque payable in the currency in which such payment is due drawn on, or, at the option of the holder, by transfer to an account denominated in that currency with a bank in the principal financial centre of that currency; provided that in the case of Euro, the transfer may be to a Euro account.

**Further issues and consolidation:** the Issuer may from time to time without the consent of the holders of Notes or Coupons create and issue further notes having the same terms and conditions as the Notes in all respects (or in all respects except for the Issue Price, the Issue Date and/or the first payment of interest) and so that the same shall be consolidated and form a single series with such Notes. In addition, Notes of one series may be consolidated with Notes of another Series.

#### Status and ranking

The Notes are issued by Mediobanca on a senior preferred basis.

The Senior Preferred Notes will constitute direct, unconditional, unsubordinated and unsecured obligations of the Issuer and will rank at all times at least *pari passu* without any preference among themselves and equally with all other present and future unsecured and unsubordinated obligations of the Issuer, save for certain mandatory exceptions of applicable law, it being understood moreover that the obligations of the Issuer under the Senior Preferred Notes will be subject to the Italian Bail-In Power.

#### Restrictions on free transferability

The Notes may not be transferred prior to the Issue Date. Selling restrictions apply to offers, sales or transfers of the Notes under the applicable laws in various jurisdictions and, amongst others, the United States, the European Economic Area (including Italy), the United Kingdom, Japan and Switzerland.

#### WHERE WILL THE SECURITIES BE TRADED?

#### **Listing and Trading of Notes**

Application has been made by the Issuer (or on its behalf) for the Notes to be admitted to trading on multilateral trading facility of EuroTLX which is not a regulated market for the purpose of Directive 2014/65/EU with effect from or around the Issue Date.

The Issuer reserves the right to make further applications for the Securities to be admitted to listing and/or trading on additional markets/trading venues.

#### WHAT ARE THE KEY RISKS THAT ARE SPECIFIC TO THE NOTES?

#### General

A potential investor should not invest in Notes which are complex financial instruments unless it has the expertise (either alone or with a financial adviser) to evaluate
how the Notes will perform under changing conditions, the resulting effects on the value of the Notes and the impact this investment will have on the potential
investor's overall investment portfolio.

# Risk related to the structure of a particular Issue of Notes

- In the event that the Issuer would be obliged to increase the amounts payable in respect of any Notes due to any withholding or deduction, the Issuer may redeem all outstanding Notes in accordance with the Terms and Conditions of the Italian Law Notes.
- The Notes may be redeemed at the option of the Issuer, in whole, but not in part, upon the occurrence of a MREL Disqualification Event. At those times, an investor generally would not be able to reinvest the redemption proceeds at an effective interest rate as high as the interest rate on the Notes being redeemed and may only be able to do so at a significantly lower rate.

# Risks related to Notes generally

- "Euroclear Bank S.A./N.V. ("Euroclear") and/or Clearstream Banking, S.A. ("Clearstream, Luxembourg") will maintain records of the beneficial interests in the Global Notes. The Issuer has no responsibility or liability for the records relating to, or payments made in respect of, beneficial interests in the Global Notes.
- The Issuer may, without the consent of Noteholders, correct (i) any manifest error in the Terms and Conditions of the Italian Law Notes and/or in the Final Terms; (ii) any error of a formal, minor or technical nature in the Terms and Conditions of the Italian Law Notes and/or in the Final Terms or (iii) any inconsistency in the Terms and Conditions of the Italian Law Notes and/or the Final Terms and any other documents prepared in connection with the issue and/or offer of a Series of Notes (provided such correction is not materially prejudicial to the holders of the relevant Series of Notes). In all cases described above, the Noteholders may be bound by any amendments, including those prejudicial to their interests, even if they had not provided their consent.

# Risks related to the market

- Notes may have no established trading market when issued, and one may never develop. The Issuer has not any obligation to purchase the Notes from the Noteholders. However, should the Issuer decide to purchase the Notes, the secondary market pricing that the Issuer may provide on the Notes may reflect the unwinding cost of the hedging portfolio (if any).
- Investment in Fixed Rate Notes involves the risk that subsequent changes in market interest rates may adversely affect the value of the Fixed Rate Notes.
- One or more independent credit rating agencies have assigned credit ratings to the Notes. The ratings may not reflect the potential impact of all risks related to structure, market, additional factors discussed above, and other factors that may affect the value of the Notes.
- It is not possible to predict the price at which Notes will trade in the secondary market or whether such market will be liquid or illiquid. The Issuer may, but is not obliged to, list or admit Notes to trading on a stock exchange or market. The Issuer, or any of its Affiliates may, but is not obliged to, at any time purchase Notes at any price in the open market or by tender or private agreement.
- The Issuer shall use all reasonable endeavours to maintain listing on the multilateral trading facility EuroTLX, provided that if it becomes impracticable or unduly burdensome or unduly onerous to maintain such listing, then the Issuer may apply to de-list the relevant Notes, although in this case it will use all reasonable endeavours to obtain and maintain (as soon as reasonably practicable after the relevant de-listing) an alternative equivalent admission to listing, trading and/or quotation by a stock exchange, market or quotation system within or outside the European Union, as it may decide. If such an alternative admission is not available or is, in the opinion of the relevant Issuer, impracticable or unduly burdensome, an alternative admission will not be obtained and the liquidity of the secondary market of the Notes could be affected.

# SECTION D – KEY INFORMATION ON THE OFFER OF THE SECURITIES TO THE PUBLIC AND/OR THE ADMISSION TO TRADING ON A REGULATED MARKET

# UNDER WHICH CONDITIONS AND TIMETABLE CAN I INVEST IN THESE SECURITIES?

# Distribution

Applicable.



#### Terms and conditions of the offer

The offer to invest in the Notes is made from 1 December 2023 to and including 19 January 2024 (in branch) subject to any early closing or extension of the offer period or cancellation of the offer. The Notes may also be distributed through door-to-door selling by means of financial advisors authorized to make off-premises offers (consulenti finanziari abilitati all'offerta fuori sede) pursuant to Article 30 of the Italian Legislative Decree No. 58 of 24 February 1998, as amended from time to time (the "Financial Services Act") from and including of 1 December 2023 to and including 12 January 2024, subject to any early closing or extension of the Offer Period or cancellation of the Offer.

The Notes may also be distributed through long distance selling techniques (tecniche di comunicazione a distanza) pursuant to article 32 of the Italian Financial Services Act from and including 1 December 2023 to and including 19 January 2024. Subject to any early closing or extension of the Offer Period or cancellation of the Offer.

The minimum amount of application is EUR 1,000. Payments by investors in respect of the purchase of the Notes shall be made by Issue Date. The results of the offer will be published as soon as possible on the website of the Issuer (www.mediobanca.com) and on the website of the Distributor (www.bnl.it) on or prior the Issue Date. The Global Notes will be delivered to the relevant clearing system no later than on the Issue Date.

#### **Estimated expenses charged to the investors**

The Offer Price includes, per Specified Denomination, the following fees and costs:

- Placement fees equal to 1.50 per cent. in respect of the Notes effectively placed. Placement Fees, equal to 3.00 per cent, shall be paid, on the Issue Date, by the Issuer to the Distributor in respect of the Notes effectively placed;
- Structuring fees: 0.13 per cent to be calculated with reference to the Aggregate Nominal Amount of the Notes effectively placed.
- Other costs: equal to 0.00 per cent.

Investors should take into account that if the Notes are sold on the secondary market after the Offer Period, the above mentioned commissions and costs included in the Offer Price are not taken into consideration in determining the price at which such Notes may be sold in the secondary market.

#### WHY IS THIS PROSPECTUS BEING PRODUCED?

Use of proceeds: general corporate purpose of the Issuer

Underwriting agreement on a firm commitment basis and portion of the Offer not covered by the agreement: not applicable

Material interests in the offer: the following constitute material interests with respect to the issue and/or offer of Notes:

The Issuer acts as Calculation Agent and Specialist of the Notes. In its capacity as Calculation Agent, the Issuer is responsible for, among other things, determining the Interest Amount payable in respect of the Notes. The Issuer is required to carry out its duties as Calculation Agent in good faith and using its reasonable judgment.

The Issuer has adopted all appropriate steps in order to manage any potential conflict of interest.

Save as described above, so far as the Issuer is aware, no other person involved in the offer of the Notes has an interest material to the offer.

Consent to the use of the Base Prospectus: Not applicable